



Press Release

for immediate release

September 14, 2007

STCU is the newest credit union to sign an agreement outsourcing its contract management and negotiation services with Maple Street, Inc. STCU joins a growing list of credit unions that recognize the value in outsourcing contract management and negotiation services as an essential step in effective cost control.

“We were considering how to better manage our contracts to reduce expenses. We didn’t want to add staff to manage contracts and Maple Street’s service fit our plans well. We also felt outsourcing contract management would help us meet a number of our goals. For example, we wanted to better manage our contracts to make sure we were getting the best prices and terms,” says Bill Before, vice president and CFO for STCU. “We also felt this would help meet regulatory requirements at the same time.”

“STCU is clearly a leader in the credit union industry, having grown tremendously over the last several years while maintaining solid financial performance. We look forward to working with this organization to complement their ongoing efforts to control costs,” says Michael Crofts, President of Maple Street, Inc. “Working as a team we can make sure the credit union’s success will continue.”

STCU is a community based credit union located in Liberty Lake, Washington. It currently has approximately \$917,000,000 in assets and 70,700 members. Maple Street, Inc. is located in Longwood, Florida and provides profit improvement and contract management services to credit unions across the United States.

For more information, please contact Mike Crofts, president, Maple Street, Inc. at (800) 513-6839 or Mike@MapleStreetInc.com.